

1. Terms and Conditions Governing HSBC Premier Family Referral Programme

Terms and Conditions Governing HSBC Premier Family Referral Programme

Programme Period

1. The HSBC Premier Family Referral Programme ("Programme") is open to existing customers (the "referrer") of HSBC Bank (Singapore) Limited ("HSBC") who successfully sponsor his or her spouse or child (the "referee") to start an HSBC Premier Family relationship in Singapore between 1 February 2023 to 28 February 2023 ("Programme Period"), both dates inclusive.

Eligibility

2. For the referrer to qualify for this Programme and the Reward (as defined in clause 9 below), all of the following criteria must be satisfied:
 - (i) the referrer must agree to sponsor the referee's HSBC Premier Family application;
 - (ii) the referrer must be a qualified HSBC Jade or an HSBC Premier customer in Singapore. For the avoidance of doubt, a person who is an HSBC Premier customer in Singapore by way of HSBC Jade Passport enrollment criteria will not qualify to be either a sponsor for the purposes of HSBC Premier Family or a referrer for the purposes of this Programme;
 - (iii) the referrer must be qualified as an HSBC Jade or an HSBC Premier customer in Singapore in his/her sole name (and not through the sponsorship of any other person, whether a joint account holder or otherwise);
 - (iv) the referrer must not sponsor more than one spouse or partner and/or more than three children for HSBC Premier Family;
 - (v) the referee must be aged 30 and below at the time of application (unless the referrer is the spouse or partner of the referee);
 - (vi) the referee must start a HSBC Premier Family relationship in Singapore;
 - (vii) the referee must maintain the HSBC Premier Family relationship (i.e. no termination of HSBC Premier Family relationship) for at least six (6) months from the date the account is opened, failing which Clause 18 will apply;
 - (viii) the referee must opt in to receive marketing communications and to be kept updated with the latest offers, services and privileges from HSBC and its group companies, as well as their respective agents, authorised service providers and relevant third parties via phone, SMS, email and mail within and during the applicable Maintenance Period;
 - (ix) the referee must successfully download and log in to HSBC Singapore mobile banking app within and during the applicable Maintenance Period;
 - (x) the referee (aged above 21) must successfully open an Investment Account with HSBC ("**Investment Account**") within and during the applicable Maintenance Period; and
 - (xi) the referee must (a) place and/or purchase a minimum of **SGD25,000** or foreign currency equivalent in (i) deposits (excluding time deposit placements) and/or (ii) investments and/or (iii) insurance (with cash/ surrender value of a minimum of **SGD25,000** or foreign currency equivalent) with HSBC using fresh funds within the same calendar month of HSBC Premier Family sign up ("Minimum Fresh Funds"), and (b) maintain the Minimum Fresh Funds with HSBC in accordance with the relevant maintenance period set out under Clause 9.
"Minimum Incremental Fresh Funds" means funds that are from non-HSBC accounts and are placed within the same calendar month that the Referee sign up for HSBC Premier relationship.

Referrer will not qualify for any Rewards if the transfers are made from any HSBC account in any mode to the Referee's HSBC account.

For the avoidance of doubt, the Minimum Fresh Funds criteria referred to in this Clause 2(xi) must be accompanied by an increase in the referee's Total Relationship Balance (TRB) during the Promotional Period and the relevant Maintenance Period as set out in Clause 9, as compared against the TRB as at the corresponding reference month ("Total Relationship Balance ("TRB") Baseline Reference Month") as set out in Clause 9, to an amount of at least **SGD25,000**. TRB is made up of the average daily balances for the calendar month, taking into account deposits, investments and insurance held in the same name with HSBC.

"Investment Account" criteria in 2(x) refers to the following accounts:

- i. HSBC Unit Trust Investment Account;
- ii. HSBC Equity Investment Account;
- iii. HSBC Bond Investment Account; and
- iv. HSBC Structured Product Investment Account.

3. For purposes of this Promotion, **Eligible Wealth Products** refer to the following products offered by the Bank and the value of such products will be computed as follows:

- (a) Unit Trusts, Bond, structured notes and equity-linked notes, provided no substantive discount has been given in connection with the relevant placement: Actual Placement amount (in SGD)
- (b) Regular Premium insurance policy: 3 times of the Annual First Year Premium ("**AFYP**") of the relevant RP insurance policy (in SGD).
- (c) Single Premium insurance policy (except Emerald Legacy and Jade Legacy Universal Life): Actual single premium amount paid (in SGD). For Emerald Legacy and Jade Legacy Universal Life insurance policies: 2 times of single premium amount paid (in SGD).
- (d) All investments and/or premiums in a currency other than SGD will be notionally converted into SGD at the Bank's prevailing exchange rate for the purpose of determining the investment in Eligible Wealth Products under this Promotion. For investments and insurance placement, the "trade date" and "policy inception date" respectively will be used for the purposes of aggregating multiple investment amounts (if any) and determining the notional conversion rate into SGD for all investment and/or premiums (as the case may be) in a currency other than SGD, and to determine whether the investment in Eligible Wealth Products falls within the Promotional Period.

Excluding the following:

- i. Any investment product or insurance policy that is cancelled during the cancellation period of 7 days;
- ii. Any insurance policy that is cancelled during the free-look period of 14 days;
- iii. Any other investment product or insurance policy that is cancelled in accordance with the HSBC 30-Day Service Pledge; and
- iv. Investments or insurance placed through CPF investment schemes.
- v. Any investment product that does not levy an initial sales charge or front end load

4. This Programme will not be applicable to referrers who refer any referee that:

(i) joins HSBC Premier Family in Singapore under Clause 2; and

(ii) either:

- (a) places fresh funds under any time deposit promotions (in any currency), board rates or preferential rates offered by HSBC during the Programme Period;
- (b) has an existing banking relationship with an HSBC Premier customer (either in his/her own name or jointly with another person) as at the commencement date of this Programme; and/or

(c) has closed and re-opened any sole or joint HSBC Premier relationship during the past twelve (12) months.

5. The date of referral must not be later than the date of account opening.
6. Referrers cannot refer themselves for this Programme.
7. If two (2) or more referrers refer the same referee under this Programme, only the duly completed referral form received first in time by HSBC will qualify for the Reward.
8. The referrer specifically declares that consent has been obtained from the referee to disclose his/her contact details to HSBC, and HSBC may contact the referee to offer banking services and products.

Reward

9. An eligible referrer whose referee meets the requisite criteria Clause 2 will receive only one (1) of the following Reward:

Referral of Spouse/ Child	Reward
9 a) Referrer who sponsor his/ her <u>spouse or child</u> to sign up for HSBC Premier Family with a Minimum Incremental Fresh Funds of SGD25,000 in deposits in fresh funds;	SGD100 cash credits each successful referral
9 b) Referrer who sponsor his/ her <u>spouse</u> to sign up for HSBC Premier Family with a Minimum Incremental Fresh Funds of SGD25,000 in deposits and investment (minimum SGD10,000 in eligible Wealth products) in fresh funds	<p>Dining voucher worth SGD516++ GOODWOOD PARK HOTEL's renowned restaurants. Choice of Continental cuisine at Gordon Grill, Cantonese and Sichuan delicacies at Min Jiang or English Tea Buffet at L'Espresso.</p> <p>i. <u>Gordon Grill</u> - Set Dinner for 2 with bottle of House Champagne; or</p> <p>ii. <u>Min Jiang Goodwood Park</u> - Set Dinner for 2 with bottle of House Champagne; or</p> <p>iii. <u>L'Espresso</u> - English Hi Tea for 4 with 2 x Bottle of House Champagne</p> <p>For referrer who is <u>residing outside of Singapore</u>, he will receive SGD300 cash credit.</p>

Reward Fulfillment

10. Dining voucher will be issued in the branch to Referrer who successfully sponsor his/her spouse under 9(b) (by satisfying the investment in eligible wealth products).

A redemption SMS will be sent to the registered mobile phone number of the eligible referrer as per the Bank's records. Eligible referrers will receive the redemption SMS by the notification date set out below or such later date(s) as HSBC notifies otherwise.

Total Relationship Balance ("TRB") Baseline Reference Month	Referee sign up for HSBC Premier Family and places Minimum Fresh Funds by	Referee's Maintenance Period	MGM Cash credit into account by <refer to 9a>	SMS Notification to be sent to Customer by
January 2023	28 February 2023	1 March 2023 - 30 April 2023	30 June 2023	30 June 2023

11. The cash credits will be credited into an eligible referrer's (a) Singapore dollar (SGD) denominated deposit transactional sole account with HSBC, or (b) Singapore dollar (SGD) denominated deposit transactional joint account with HSBC.
12. Use of the Reward is subject to the terms and conditions voucher. Please refer to voucher overleaf for details. HSBC is not a supplier of the products and/or services provided by Goodwood Park Hotel, Singapore in this Promotion and will not accept any liability in relation thereto. There will be no replacement of lost, misplaced or expired Reward after it has been issued.
13. Eligible Customers must utilize the dining voucher by 31 August 2023, strictly no extension. Reservation are subject to availability and include black-out dates. Blackout dates apply including Eve of Public Holiday and Public Holiday for all restaurants. Not valid from 7 Jan to 5 Feb 2023, 13 & 14 May, 17 & 18 Jun 2023 at Min Jiang. Not valid from 21 to 29 Jan, 14 Feb, 7 to 9 Apr 2023, 13 & 14 May, 17 & 18 Jun 2023 at L'Espresso & Gordon Grill. Additional dates may be included, please check on reservations. Offer is subject to availability at the time of reservation.
14. 5 days advance reservation is required. Please call Gordon Grill at +65 6730 1744 or Min Jiang at +65 6730 1704 or L'Espresso at +65 67301743 and quote "HSBC Premier Rewards" with the voucher serial number to make reservation.
15. The original voucher must be presented and voucher is valid for dine-in only, not applicable for events, catering services, takeaway and delivery. No valid with other discounts, promotions and vouchers and splitting or combining of bills are not allowed. Voucher is not exchangeable for cash/credit in part or full, or for other food & beverage items. Complimentary bottle(s) of champagne will be of a selected house label, subject to availability. Hotel reserves the right to reject bookings without a valid voucher serial number.
16. HSBC and GOODWOOD PARK HOTEL, Singapore reserve the right to revise these terms & conditions, withdraw or alter any part of this promotion at any time without prior notice.
17. An eligible referrer must still be a n existing HSBC customer at the time of reward fulfillment in order to receive the Reward.
18. Both eligible referrers' and referees' accounts must have been maintained in good standing and conducted in a proper and satisfactory manner as determined by HSBC in its discretion over the Programme Period and at the time of fulfillment, in order for the eligible referrer to be eligible for the Reward.
19. HSBC reserves the right to deduct the equivalent of the Reward value for each referral from the referrer's account in the event the referee fails to meet the requisite criteria in Clause 2 or terminates his/her HSBC Premier Family relationship within six (6) months from the date the account is

Issued by HSBC Bank (Singapore) Limited (Company Registration No. 201420624K).



opened.

General Terms and Conditions

20. Only personal/individual accounts are eligible for the Programme and terms and conditions governing HSBC Premier, and the relevant products will apply. Please visit www.hsbc.com.sg/premier for details regarding the terms and conditions governing HSBC Premier.
21. HSBC assumes no responsibility for incomplete, lost, late, damaged, illegible, misdirected forms and/or other forms of communication which may result in the ineligibility of the referrer and/or referee to participate in the Programme.
22. The Referral Rewards are not exchangeable for replacement for items of equivalent value.
23. HSBC reserves the right to make any changes to the Programme or replace any of the Rewards with another item of similar value without any prior notice.
24. HSBC may, at its discretion, revise these Terms and Conditions (including but not limited to varying the Programme Period) or withdraw this Programme at any time without prior notice.

Deposit Insurance Scheme

25. Singapore dollar deposits of non-bank depositors are insured by the Singapore Deposit Insurance Corporation, for up to SGD75,000 in aggregate per depositor per Scheme member by law. Foreign currency deposits, dual currency investments, structured deposits and other investment products are not insured.
26. These Programme Terms and Conditions are governed by the laws of the Republic of Singapore and the parties submit to the non-exclusive jurisdiction of the courts of Singapore.